

SUPPLY-CHAIN PERFORMANCE SUBCOMMITTEE MINUTES

Date: March 12, 2007
Location: Teleconference Only
Time: 10:00am – 11:00am (PST)

Participants:

FSA (Chelsea Boone)
Ed Pausa
Roger DeAmicis
Jay Seaton
Jim Palmer

Meeting Purpose:

- To discuss Q1 2007 Wafer/Back-End Pricing Survey Results
- Review participant comments
- Address new concerns/modifications

Actions Completed/Items Discussed:

- Are there any outliers in the Q1 2007 interactive results (wafer, test, assembly, wafer bump) that need to be deleted?
- Should any of the data that was confirmed by Grant Thornton be deleted?
- What new concerns/requests have been voiced by our participants/subscribers?
- Are there any additional questions/features that need to be added to the Survey/Report?

End Result/Conclusions:

- Wafer Section: 200mm by Last 4 Quarters / 0.13 μ m – min value of \$940 seemed a little low, but will not be deleted.
- Test Section: Large differences in prices among test types.
- Assembly Section: The survey question, "What percentage is RoHS/Green compliant?" needs to be required. As a default answer, we need to have something other than 0% - N/A maybe?
- Assembly Section: By Last 4 Quarters / SOIC/xSOP – min value of \$0.00090 needs to be verified. Response by participant, "The data is correct per our business team input and cost per lead is due to vol. level of our business against other type of package being used." Record will remain in results.
- Grant Thornton will not view and confirm pricing data using company Pos (random sample). Instead FSA will draft a letter expressing the importance of participants inputting correct data.
- Graphs in the report now reflect average and median price.
- Avg Mask Set Cost is now a straight average, not weighted.
- The next subcommittee meeting will be held **the first week of May 2007** at Volterra. A meeting time will be announced soon.